

# The Summary of THINK and GROW RICH

## Introduction

Think and Grow Rich by Napoleon Hill is one of the best-selling books in the world, with more than 15 million copies sold. The book was first published in 1937, and it gives [entrepreneurs](#) deep insights into how to make money and be happy with their [work](#).

Having money problems? The book “Think and Grow Rich” not only tells you how to think big and make more money to get rich, but it also shows you how to get past all the mental blocks that keep you from growing. The book shows you how to use the power of a burning desire to change your mind and, eventually, your whole life.

The book shows how important thoughts and the power of the mind are. It talks about [goals](#), success, staying on track, and, most of all, growth.

Here is a full summary of Think and Grow Rich.

## Key Points: The Summary of Think and Grow rich

### 1. Desire

*People who are really successful must first have a strong desire to be cared for on a regular basis if they want to become truly wealthy. Wishing or wanting won't ever get you results that require careful work. We need a fire that can turn thoughts into actions right away and bring results. Desire is about what we already have and what we need to add, while want is about what we don't have. So, desire is what makes you do things, and all the things you do because you really want something are more interesting because you want them.*

*Wishing won't make you rich. But if you want money so much that it becomes an obsession, plan specific ways to get it, and follow through on those plans with a stubbornness that doesn't let you give up, you will get rich.*

*If you can't imagine being rich, you'll never be rich.*

*People who are afraid of new ideas are already doomed.*

*The dreamer must have a strong desire to be, because being is where the dreamer must start.*

*No matter what you want to accomplish or why, you must first have a strong, burning desire for something specific.*

### *6 Steps to Make Your Dreams Come True (Or Accomplish Any Goal)*

- 1. Be clear about how much money you want.*
- 2. Figure out what you will give in exchange for the money you want.*
- 3. Set a specific date for when you want to have the money you need.*
- 4. Make a clear plan for how to get what you want. Start right away, even if you are not ready.*
- 5. Write down a clear, short summary of what you plan to do for #1–4 above.*
- 6. Read out loud your written statement twice a day.*

## **2. Belief**

Hill says that if you want to reach your goals, you need to be able to have the same level of faith in them.

The first step to making your dream come true is to believe it's possible. How can you do it if you don't think it's possible? Some people think they aren't good enough to be loved, which makes them think that love is a prison or that it's normal to stay at a certain point in a relationship. "Trust" is a very vague word, and it's not easy to put your faith in something. Try to tell yourself over and over that you can do it. If you do as much as you can and raise them up slowly, you will have faith. All dreams can come true if you have a lot of faith and a strong desire.

To be successful, we just have to keep our eyes on our goal and believe we will reach it. If we have this "faith," we will be successful. Unfortunately, just like

with desire, many people get stuck on the way to their goals because they lack faith.

### **3. Auto-suggestion**

*Auto-suggestion is the best way to build confidence in yourself. It involves thinking specific, planned thoughts to change the way you act.*

*Auto-suggestion works by putting positive goals and thoughts into your mind. Since your subconscious has an effect on your reality, these positive messages will help you believe in yourself more. You'll start to believe that you can get what you want. Self-suggestion is the same thing as auto-suggestion. It connects the conscious mind to the subconscious mind. So, you should not only say your important goals out loud, but you should also feel something when you say them. You should let your desire take over when you say affirmations. Your subconscious mind will only make you do something if it is prompted by your feelings and thoughts.*

*As often as possible, use auto-suggestion. The more often you use auto-suggestion, the more likely you are to be successful.*

*You can get rich by doing the following things:*

- 1. Go somewhere quiet where no one will bother you. Say out loud what you have written. Then imagine yourself with that money.*
- 2. Do this every morning and every night until you can clearly picture all the money you want to make.*
- 3. Keep picturing these wants until you can say them by heart.*

### **4. Specialized knowledge**

Knowledge is one of the most important [skills](#) you need to reach your goals in life. But you shouldn't believe what you already think about how important education is. Not having a degree doesn't mean you aren't smart. Henry Ford is an example of someone who didn't go to school but knew a lot of useful things.

You don't need too many facts to be successful. Instead, it is more important to get the right skills and experiences. Putting your strengths, knowledge, and experience together will help you grow. We should always be willing to learn, even though experience is more important. It's easy to think we know everything we need to know. Still, the most successful people are the ones who keep learning and growing. You can do this by looking for new things to do or by going to college. You could take classes in the evening or get work experience.

Knowledge is only useful when it is used to reach a specific goal. You have to give something of value if you want to get rich, which means you have to know a lot about the product, service, or niche you want to serve. Find courses, your mastermind group, and other ways to get the specialised knowledge you need.

You should always be around people who know a lot and have been through a lot. We don't want to be the smartest person in our professional and personal circles. Instead, we want to be around people who can help us learn new skills and ways of thinking.

## **5. Imagination**

Every good story starts with a good idea. People's minds, which are like creative workshops, are where these ideas come from. We can use this to make our dreams come true. Plans are made by using your imagination. The only thing that can stop you is how much your imagination grows. There are two ways to use your imagination: creatively and synthetically.

### **Different Ways to Imagine**

**Creative thought:** This kind of creativity helps us come up with new ideas. It begins with nothing and makes something new. You can only have a creative imagination when your conscious mind is stirred up by your desires. It's a muscle you need to work out.

**Synthetic imagination:** This type of imagination uses old ideas to create new ones. Sony, for example, made the first Walkman using technology from

Dictaphones. There is no creation going on here because it uses mental material that already exists.

These two kinds of creativity go well together. All fortunes start with ideas, which come from using your imagination.

People can make all kinds of plans in their imaginations. Your own utopias help you shape your motivation and goals and turn them into actions. A successful person must have a lot of creative imagination. You can use it to make your goals and the way things are more clear and help you find better solutions.

## **6. Planning**

How successful you are depends on how well you plan. The clearer your goal is and the more steps you take toward it, the easier it will be to see and do.

Planning is what separates the ordinary from the extraordinary. You must write down all the clear steps you will take to turn your goals into reality. Hoping to succeed is actually hope against hope. The best thing to do is to follow your plan and be able to change it so you can reach your goals. Never give up on your goals, and most importantly, never give up on yourself.

Most men fail because they don't try hard enough to come up with new plans to replace the ones that don't work.

Even the smartest person in the world can't make money or do anything else well without making plans that are realistic and workable.

A temporary loss should only mean one thing: you know that something is wrong with your plans. Millions of men go through life in misery and poverty because they don't have a good plan for getting rich.

When you lose, take it as a sign that your plans aren't good, fix them, and set sail again toward the goal you want. If you stop trying before you reach your goal, you are a "quitter."

Quitters never win, and people who do win never give up.

## **7. Assertiveness**

Napoleon Hill's study of hundreds of wealthy people with more than \$1 million shows that they make decisions quickly and rarely change their minds. People who don't get rich decide to put things off or make many changes quickly. Instead of giving decisions too much thought, come up with a choice and ways to stop it from happening or make it better.

Make judgments quickly. Then don't change your mind quickly.

If you listen to what other people say, you won't have any of your own wants.

If you want to get into the habit of making quick decisions, keep your eyes and ears wide open and your mouth shut.

Most of the time, people who know what they want get it.

98 percent of people work where they do because they didn't make a plan for a specific job and didn't know how to pick an employer.

## **8. Persistence**

Almost everyone fails on their first try. But if you have tried to keep going more than twenty or thirty times, you have, in a way, stuck with it, and you will eventually be successful. Willpower is the key to sticking with something. When combined in the right way, willpower and desire can make two people with unbeatable strength. In other words, if you want something, you'll do whatever it takes to get it, and that's persistence.

How to Keep Going and Keep Going

Follow these rules to make persistence and patience part of your everyday life:

1. Set a clear goal that you're excited about.
2. Make a detailed plan for how you will reach smaller goals that will help you reach your main goal.
3. Don't let what other people say affect how you think or act.

4. Build strong bonds with people who can help you through hard times. They should also be happy for you when you succeed.

Being persistent requires a strong will. If you have both desire and willpower, you are more likely to reach your goals. How easy it is to keep going depends entirely on how badly you want to reach your goal. Your Mastermind group can help you keep going when things get tough.

### The Eight-Step Plan for Not Giving Up

Here's an eight-step plan to help you become more persistent:

1. Having a clear goal: You need to know exactly what you want to achieve.
2. Be obsessive: If you really want to reach your goal, you'll be obsessed with making money.
3. You must believe you can follow your plan and reach each of your goals.
4. Plans that are clear: Your plans should be well-thought-out and organised so that they are clear when things get hard.
5. Correct knowledge: Your plans and goals should always be based on facts.
6. Cooperation: When things get hard, you should keep going. Ask your mastermind and the people around you for support.
7. Willpower: You should always keep your mind on finishing what you set out to do.
8. Persistence: What you do every day will turn into a habit, and then that habit will make up who you are. So, you can get over fear if you make being brave a habit.

## **9. The master mind has power**

When several minds [work](#) together in perfect harmony, they create synergies, and the power they make is greater than the sum of the individual powers. Even better, when a [Mastermind](#) is made, the extra power is available not just to the leader, but to everyone in the alliance.

When two or more people work together toward a clear goal with a good attitude, they become an unbeatable force.

In his book “Mastermind,” Napoleon Hill says that power is “organised and intelligently directed knowledge” and that it is essential for making money. Plans are useless and inert if there isn’t enough power to put them into action.

Power is needed to get money, but it is also needed to keep it.

If knowledge is power, here is a summary of three sources:

1. Infinite intelligence.
2. Accumulated experience.
3. Try things out and learn more.

Using the Mastermind to gain power

In a spirit of harmony and sympathy, people take on the traits and habits of those with whom they spend time.

Andrew Carnegie talked about the Mastermind principle and its effect on the economy. Carnegie’s Mastermind group was made up of about 50 men who worked together to make and sell steel. He put all of his wealth down to the power he got from his Mastermind.

Almost every big fortune has been built on this kind of cooperation. This fact will definitely improve your financial situation and is the only way to get a lot of power.

## **10.The mystery of sex transmutation**

The idea of transmutation is to change one type of energy into another. Sex is the strongest and most basic drive we have. It is the most powerful force.

Because the desire for sex is so strong, people often put their jobs and reputations on the line for it. But sex can be helpful if you use the energy you get from it to do other things. This may take a lot of willpower, but it will be good for you.



This doesn't mean that we should stop being sexual. Instead, we need to find other ways for this sexual energy to go. For example, you could use this energy to help you be more creative.

Sex is the strongest desire a person can have.

Men with well-developed sexual natures tend to do well in life.

The key to being creative lies in the feeling of sex.

If you take away the sex gland, you take away the main source of action.

Love alone won't make a marriage happy, and neither will sex alone. When these two beautiful feelings come together, marriage can lead to a state of mind that is as close to spirituality as one can get on earth.

If women weren't in their lives, most men wouldn't care how much money they had.

## **11. The subconscious mind**

The subconscious mind can be used to make what you want happen in the real world.

The subconscious mind is what connects the limited mind of a person to infinite intelligence.

Your subconscious mind works on its own, whether you try to control it or not. This is why it's so important to control bad urges and give them good things to eat.

Man does not make anything that he does not first think about.

Your subconscious mind understands best when you talk about how you feel.

Fill your thoughts with good feelings.

A single negative thought in your conscious mind is enough to stop your subconscious mind from helping you in a positive way.

Desire, Faith, Love, Sex, Enthusiasm, Romance, and Hope are the seven most important good feelings.

Fear, Jealousy, Hatred, Revenge, Greed, Superstition, and Anger are the seven main negative emotions.

## **12. The brain**

When emotions are stirred up, the brain works faster and harder than when it is not emotional. This helps to improve the ability to think to the point where creative imagination starts to work. willing to listen to new ideas. When the brain is stimulated at a higher level, all of a person's abilities to perceive, observe, and make decisions are amplified. When combined with negative or positive wants and emotions, the brain has a big impact on how people act and how well they do their jobs.

He says that we can think of the brain as both sending and receiving thoughts. The part of this observation about receiving is well known. The part about broadcasting isn't as well known, but it's probably the most important part of this chapter.

He says that our thoughts can have an effect on other people.

Keep in mind that Hill's work is based on talking to tens of thousands of successful people and figuring out what made them different. One of the keys to success is the ability to "put their thoughts in the heads of others."

This short chapter is an interesting addition. Hill doesn't bring up any major new ideas here. Rather, it seems like he puts a whole section on the brain in the book to show that the mind is where the key to huge success is more than anywhere else.

## **13. Having a sixth sense**

Only through meditation can you develop a sixth sense. Once you master the sixth sense, your mind grows in this way. You will be able to find out about dangers and early warnings so you can make a choice when it matters the most. The same is true for making the most of great chances. For sixth sense to work, you have to get rid of negative thoughts and fears.

Willpower is a key part of protecting the sixth sense from bad influences. It is very important to spend time with people who bring you up and help you grow.

It makes it possible for the mind to talk to itself without any effort or request from the person. topic: people. The human subconscious is connected to the whole universe in a certain way. Sometimes in life, we can only believe, decide, or act based on feelings, even if those feelings are only temporary. The sixth sense, also called a “hunch,” is something that goes beyond ideas and the line between right and wrong. We can’t always say why we do what we do.

## **How to outwit the six ghosts of fear**

Indecision turns into doubt, and when the two come together, they turn into fear.

Stop worrying by deciding that nothing in life is worth worrying about. With this choice will come poise, peace of mind, and calmness of thought, which will bring happiness.

People’s most common flaw is that they let other people’s bad ideas into their minds.

Mind control comes from having self-discipline and making good habits.

Either you are in charge of your mind or it is in charge of you.

The most effective way to keep your mind in check is to make it a habit to keep it busy with a clear goal and a clear plan.

### The Top 6 Fears

1. Poverty
2. Criticism
3. Sickness
4. Losing someone you love
5. Getting old

## 6. Dying

### FAQs

Here are 5 FAQs about Summary of Think and Grow Rich by Napoleon Hill:

#### 1. What is Think and Grow Rich about?

Think and Grow Rich is a personal development book that distills the principles of success derived from Napoleon Hill's extensive study of over 500 self-made millionaires. The book outlines 13 steps to achieving wealth and personal fulfillment, emphasizing the power of thoughts, desire, and persistence in attaining one's goals.

#### 2. What are the main principles outlined in the book?

The book presents 13 key principles, often referred to as the "Steps to Riches." These include:

**Desire:** A strong, burning desire for achievement.

**Faith:** Belief in oneself and one's goals.

**Autosuggestion:** The practice of influencing the subconscious mind through repeated affirmations.

**Specialized Knowledge:** Gaining expertise in a specific area.

**Imagination:** The ability to visualize success.

**Organized Planning:** Creating actionable plans to achieve goals.

**Decision:** The ability to make firm decisions promptly.

**Persistence:** Maintaining effort despite obstacles.

**The Mastermind Principle:** Collaborating with others for mutual benefit.

#### 3. How did Napoleon Hill come to write this book?

Napoleon Hill was inspired by Andrew Carnegie, who challenged him to interview successful individuals to uncover the secrets of their success. Over two decades, Hill studied various prominent figures, including Thomas Edison and Henry Ford, compiling their insights into a cohesive philosophy of achievement that became \*Think and Grow Rich\*, published in 1937.

#### 4. Is Think and Grow Rich just about financial success?

While the title suggests a focus on wealth, the book is fundamentally about achieving any personal goal, whether financial, emotional, or spiritual. Hill emphasizes that success is a mindset and can be applied to various aspects of life beyond mere monetary gain.

### **5. What criticisms have been made about Think and Grow Rich?**

Critics often point out that while Hill's principles are motivational, some claims lack empirical evidence and can be seen as overly mystical or simplistic. For instance, concepts like "thought vibrations" and "infinite intelligence" may seem far-fetched to some readers. Nevertheless, many still find value in the core messages about desire, belief, and persistence.